



Accelerated Best Practice: Implementing Success in Professional Firms

Fiona Westwood

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The professional services market is under continuous pressure to change. Some firms have responded well, many have tried and failed. Professionals are trained to analyze and debate, rather than decide and act. Implementation and speed of response within professional firms remains a key problem. While there are many management books focusing on strategic change, few tackle change in the context of professionals. This book provides practical tools and techniques to harness the intellect and energy of professionals and achieve buy-in and commitment to change in their firms.

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