



How To Safely Buy Real Estate In Thailand

Rene-Philippe R Dubout

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Buyers of offshore real estate property can be divided into two categories: The fortunate buyers who actually receive the property they paid for and the unfortunate ones who end up losing their money in offshore real estate fiascos or end up with a lemon of a property. Although the fortunate buyers outnumber the unfortunate, ventures in purchasing real estate offshore still end up badly for too many people. Did you know that the difference between fortunate and unfortunate buyers is sheer luck, not more business savvy on one side than the other? Fortunate buyers are lucky enough to buy from one of the reliable developers doing business overseas. Do not let luck dictate offshore real estate purchases. Learn how to buy offshore real estate safely from the author of the Rene Philippe Developer Test, an easy do-it-yourself test designed to help buyers to check the reliability of real estate developers. Learn all about the critical issues and the many pitfalls awaiting the unwary buyer. Rene Philippe approaches the subject in a manner clear, easy to understand and conducive to reflection and questioning. His objective is not only to impart knowledge and experience but also to raise buyers' awareness of the potential dangers that are awaiting them and how to avoid them. A member of the Geneva Bar, Author René-Philippe Dubout has been a lawyer since 1988. He practiced as a litigator in Switzerland for 10 years before moving to Thailand in 1999. In 2002, he founded Rene Philippe & Partners with a group of Thai lawyers. He lectures in several Thai Universities and is a regular favorite at numerous conferences and seminars. In addition to his expertise as an authority in real estate, Rene Philippe Dubout, is also an accomplished Swiss attorney with a background in international business, transactional law and arbitration. As an expatriate living and working in Thailand for more than 10 years, he founded Rene Philippe & Partners Ltd in 2002. A leader in his field, Rene Philippe has been recognized as “the real-estate veteran” (Bangkok Post 29.05.09) and “real estate finance expert and author” (Herald Sun [Australia] 28.06.09). He is also a member of the JFCCT3 Property Meeting and is actively trying to improve the rights of foreign buyers in Thailand. As a lecturer on international private law in the Asia Institute of Technology master degree program, Rene is an accomplished speaker who has been invited to many events in Bangkok, Singapore and Hong Kong. He has also published many articles in local magazines. His books include the must-have and well-received How to Safely Buy Real Estate in Thailand, nominated for the USA Book News National Best Book Award category in business/real estate and well received by the Thai press and numerous readers. He is currently working on his next book, “How to Safely Invest in Thailand” to be published in October of 2010. His email address is: contact@renephilippe.com Follow the author's blog www.doingbusinessthailand.com

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